

## 2008-2009 TIU REACH Transfer Guide for College of Lake County General Business & Business Administration

Trinity International University's (TIU) REACH Adult Undergraduate Program (Accelerated Degree Program) requires all students fulfill the following General Business & Business Administration education requirements:

Trinity International University - REACH			College of Lake County		
<b>Required Major Core</b>					
Course #	Course Title	Credit	Course #	Course Title	Credit
BUS 111R	Principles of Management	3	BUS 223	Principles of Management	3
BUS 112R	Human Resource Management	3	BUS 113	Human Resource Management	3
BUS 113R	Principles of Marketing	3	BUS 122	Principles of Marketing	3
BUS 314R	Legal Environment of Business	3	-	Any Business Law Course	-
BUS 351R	Organizational Change and Development	3	<i>No Equivalent</i>		
BUS 375R	Managerial Economics	3	ECO 221	Principles of Macroeconomics	3
			ECO 222	Principles of Microeconomics	3
BUS 360R	Managerial Accounting	3	ACC 113	Accounting Procedures II	3
			ACC 122	Managerial Accounting	4
			ACC 270	Advanced Accounting	4
BUS 470R	Strategic Planning	3	<i>No Equivalent</i>		
BUS 475R	Managerial Finance	3	ACC 121	Financial Accounting	4
BUS 480R	Business Ethics	3	<i>No Equivalent</i>		
COM 221R	Business and Professional Communication	4	CMM 122	Business and Professional Speaking	3
PSY 280R	Statistics	3	MTH 222	Elementary Statistics	4
<b>Concentration (Required for Business Administration Major)</b>					
<b>Nonprofit Administration</b>					
BUS 214R	Nonprofit Management	3	<i>No Equivalent</i>		
BUS 371R	Board Governance & Volunteer Management	3	<i>No Equivalent</i>		
BUS 374R	Nonprofit Financial Management	3	<i>No Equivalent</i>		
BUS 376R	Nonprofit Marketing	3	<i>No Equivalent</i>		
<b>Marketing</b>					
BUS 331R	Consumer Behavior	3	<i>No Equivalent</i>		
BUS 333R	Sales Principles and Practices	3	<i>No Equivalent</i>		
BUS 334R	Advertising	3	<i>No Equivalent</i>		
BUS 433R	Marketing Management	3	<i>No Equivalent</i>		
<b>Human Resources Management</b>					
PSY 305R	Organizational Psychology	3	<i>No Equivalent</i>		
BUS 352R	Compensation and Benefits	3	<i>No Equivalent</i>		
BUS 355R	Personnel Evaluation and Coaching	3	<i>No Equivalent</i>		
BUS 356R	Training and Development	3	<i>No Equivalent</i>		
<b>Organizational Leadership</b>					
PSY 371R	Dynamics of Group Behavior	4	<i>No Equivalent</i>		
COM 310R	Interpersonal Communication	4	<i>No Equivalent</i>		
COM 335R	Intercultural Communication in a Global Context	4	<i>No Equivalent</i>		
BUS 446R	Applied Leadership Case Study	4	<i>No Equivalent</i>		

**Apply Online:** <https://www.tiu.edu/forms/reachapplication1.php>

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**Please note:**

- Completed courses not listed on the previous table will be reviewed.
- A maximum of 33 percent of the total credit for any REACH major may be transferred.
- Students must receive a grade of “C” or higher per course. Each course will be assessed prior to transfer.

**TIU REACH Admissions Requirements**

- Minimum 23 years of age
- Minimum 2.0 Grade Point Average (GPA)
- Two character recommendations assessing professional abilities, character, and capacity for university-level study
- Completion of a writing placement test is required for all students.

**TIU REACH Bachelor of Arts Degrees:**

<b>General Business Major (37 credit hours)</b>	
<b>Business Administration Major (49 credit hours)</b>	
Required concentrations (choose one)	Marketing
	Nonprofit Administration
	Human Resources Management
	Organizational Leadership
<b>Organizational Leadership Major (36 credit hours)</b>	
Optional concentration	Human Resources Management
	Marketing
	Nonprofit Administration
<b>Psychology Major (50 credit hours)</b>	
Required concentrations (choose one)	Counseling
	Nonprofit Administration
<b>Christian Ministries Major (54 credit hours)</b>	
Required concentrations (choose one)	Counseling
	Nonprofit Administration
	Pastoral Leadership
<b>Liberal Arts Major (45 credit hours)</b>	

**Please note:**

- Previously completed courses from another institution may be transferred into the major at the discretion of the REACH Program.
- Students should work closely with CLC and TIU Counselors to ensure efficient scheduling.

**Contact Information:**

<b>REACH Admissions Office</b>	
<b>Mailing Address:</b>	REACH Admissions 2065 Half Day Road Deerfield, IL 60015
<b>Phone:</b>	1-877-237-0806
<b>Email:</b>	<a href="mailto:reachdeerfield@tiu.edu">reachdeerfield@tiu.edu</a>
<b>Website:</b>	<a href="http://www.tiu.edu/reach">www.tiu.edu/reach</a>

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