Business Plan - Start to Finish

This 6-week hands-on workshop will teach you how to create your business plan for a start-up or recently started business.

See workshop details on the back.
**NEW! BUSINESS PLAN - START TO FINISH**

This six-week hands-on workshop is designed to create an actionable business plan for a start-up or recently started business. You will start with the basics of market research and use the material to build a bank-ready business plan. Included in the final document are market, human resource and financial requirements for turning an inspired business idea into a successful business. By the end of this course, you will have your own personal business plan that can be your roadmap to success.

*Class Prerequisite: Starting a Business in Illinois (available online or in-class)*

**Session One**  
Overview/Research and Resources

**Session Two**  
Legal/Operations

**Session Three**  
Marketing

**Session Four**  
Budget

**Session Five**  
Cash Flow/Income Statement/Balance Sheet

**Session Six**  
Finishing Touches

All sessions are held at College of Lake County, Grayslake Campus – Room T326, 6:30-8:30 p.m. Cost: $199.

**7781**  
TBSM 1-001  
Grayslake Campus

Tuesdays,
February 11 to March 18  
6 Sessions
6:30-8:30 p.m.

$199  
T326  
J. Osmond

To register, visit [wpdi.clcillinois.edu/sbdc/workshops](http://wpdi.clcillinois.edu/sbdc/workshops) or call (847) 543-2033.

This workshop is also offered as an online class. For more information and to register, visit [SmallBusinessSpokenHere.com/clc.aspx](http://SmallBusinessSpokenHere.com/clc.aspx).

Illinois SBDC International Trade Center is funded in part through a cooperative agreement with the U.S. Small Business Administration (SBA), the Illinois Department of Commerce & Economic Opportunity, and the College of Lake County. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Please contact the center at (847) 543-2033 or TDD: (847) 223-0134.